



**To:** Kay Alarcon  
Assistant Director of Procurement Services

**From:** Norma Alvarez  
Buyer

**Date:** December 5, 2023

**Re:** Metal Fabrication and Repair Service  
Annual Contract # 24-01-6720R-IB

The following proposals were received and opened at 10:00 a.m., Wednesday, November 1, 2023, as specified in documents concerning **Annual Contract #24-01-6720R-IB Metal Fabrication and Repair Service**. The proposals received are located on page 2.

**Recommendation:** Sani-Weld, Inc.

**Funding:** Multiple Funds

**Estimated Expenditure:** \$37,372.00

**Contract Term:** January 1, 2024 - December 31, 2024

**Renewal:** 2 years

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**Line 1 Repair Service Pricing - regular time labor - field serviceman**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Seal Tex (CNP Seal Tex)	1	Hour	\$114.00
<b><u>Sani-Weld, Inc.</u></b>	1	Hour	<b><u>\$120.00</u></b>
Cotech IRM Services Inc.	1	Hour	\$125.00

**Line 2 Repair Service Pricing - regular time labor - helpers**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<b><u>Sani-Weld, Inc.</u></b>	1	Hour	<b><u>\$75.00</u></b>
Cotech IRM Services Inc.	1	Hour	\$100.00
Seal Tex (CNP Seal Tex)	1	Hour	\$114.00

**Line 3 Repair Service Pricing - additional or miscellaneous charges**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Seal Tex (CNP Seal Tex)	1	Hour	\$45.00
<b><u>Sani-Weld, Inc.</u></b>	1	Hour	<b><u>\$120.00</u></b>
Cotech IRM Services Inc.	1	Hour	\$125.00

**Line 4 Repair Service Pricing - overtime labor - field serviceman**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Seal Tex (CNP Seal Tex)	1	Hour	\$150.00
Cotech IRM Services Inc.	1	Hour	\$150.00
<b><u>Sani-Weld, Inc.</u></b>	1	Hour	<b><u>\$180.00</u></b>

**Line 5 Repair Service Pricing - overtime labor - helpers**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<b><u>Sani-Weld, Inc.</u></b>	1	Hour	<b><u>\$100.00</u></b>
Cotech IRM Services Inc.	1	Hour	\$125.00
Seal Tex (CNP Seal Tex)	1	Hour	\$150.00

**Line 6 Repair Service Pricing - overtime hour for additional or miscellaneous charges**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Seal Tex (CNP Seal Tex)	1	Hour	\$45.00
Cotech IRM Services Inc.	1	Hour	\$150.00
<b><u>Sani-Weld, Inc.</u></b>	1	Hour	<b><u>\$180.00</u></b>

**Line 7 PER MILE. Describe how mileage is computed.**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<b><u>Sani-Weld, Inc.</u></b>	1	Trip Charge	<b><u>\$0.00</u></b>

**Line 8 PER JOB. Describe how charge is computed.**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Seal Tex (CNP Seal Tex)	1	Trip Charge	\$45.00
Cotech IRM Services Inc.	1	Trip Charge	\$600.00
<b><u>Sani-Weld, Inc.</u></b>	1	Trip Charge	<b><u>\$0.00</u></b>

**Line 9 Materials supplied by contractor will be billed at a % markup from manufacturer's list price.**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Cotech IRM Services Inc.	1	% Markup	15.0%
<b><u>Sani-Weld, Inc.</u></b>	1	% Markup	<b><u>30.0%</u></b>
Seal Tex (CNP Seal Tex)	1	% Markup	0.0%